

## Get Better Outcomes with Renellac's Crawl-Walk-Run Framework:

A structured, step-by-step approach to ensure smooth execution leading to greater adherence and outcomes.

 **4 Weeks Start to Finish**

### 1 KICK OFF & DESIGN

- Use case design
- Platform review
- KPI & objectives
- Integrations – Data mapping



### 2 BUILD & DEMO

- Platform configuration
- Define sales paths
- Build automation
- Reporting & dashboards



### 3 DATA & TESTING

- Sample data load
- UA testing – User acceptance testing
- Feedback updates
- Final testing
- Signoff



### 4 TRAIN & DEPLOY

- User & Admin
- Deployment
- Final data load
- Check-in



 **Packages at:  
\$5,600.00**

## Best Practices Sales Cloud.

Implementation done right, done fast.

Our team has implemented over 300 Sales Cloud projects ranging from QuickStart to multi-cloud complex architectures with external system integrations. We are ready to make your sales team successful on the Salesforce platform.

## Big Priorities First, Smaller Details Next.

### Centralized Customer Information

Sales Cloud provides a unified platform to manage all customer data, interactions, and touchpoints in one place. Providing your team a 360-degree view of each customer, leading to more informed sales strategies.

### Automation of Sales Processes

It automates routine sales tasks such as lead management, opportunity tracking, and follow-up reminders. This allows sales reps to focus more on closing deals and less on administrative tasks, increasing overall productivity.

“Our top concern was migrating away from HubSpot, Rednellac got us up and running and our sales team experience very little to no disruption in their sales pursuits..”

Tim Speno  
VP North America  
North American ContractorLink

### Improved Forecasting and Reporting

Sales Cloud provides advanced analytics and reporting, improving forecasting, pipeline visibility, and performance tracking, helping businesses make data-driven decisions and optimize sales in real-time.

### Enhanced Collaboration

Sales Cloud, with tools like Chatter, fosters cross-department collaboration, allowing teams to work together and meet customer needs faster.

### Mobile Accessibility

Sales Cloud's mobile-friendly platform lets sales teams manage tasks and access customer data on the go, ensuring constant productivity and connectivity.

## Improve Your Sales Efforts.

Rednellac's package boosts your sales efforts by providing essential functionality for long-term success. We tailor the package to fit your team's needs, timeline, and vision. Starting rates cover core functionalities, with customization options available to meet your specific requirements.

To learn how Rednellac can improve your use of Salesforce call us at 262.229.9577. Or visit us at [rednellac.com](http://rednellac.com).